



Second Tier Supplier Diversity Program

OBJECTIVE

ExxonMobil is committed to promoting inclusive sourcing, respecting human rights and working to minimize impacts to the environment in our supply chain. *We seek to work with suppliers that share our commitment.*

A **Second Tier Supplier Diversity Program** is consistent with our corporate commitment to champion local, small and diverse suppliers in order to increase competition and innovation while striving to make positive impacts on our community. We are committed to economic empowerment and aim to increase the number of women-owned and historically disadvantaged-owned businesses in our global supply chain.

DEFINITIONS

Tier I Direct Supplier - A company that supplies directly to ExxonMobil (referred to as Prime Supplier).

Tier II Supplier - A company that supplies to an ExxonMobil's suppliers; the "supplier's supplier" (i.e. could be a subcontractor or general supplier)

Tier II Spend - The amount of spend, or procurement dollars, that an organization's suppliers spend with their Tier 1 suppliers. In regards to supplier diversity, Tier 2 diverse spend represents only those dollars spent with diverse suppliers.

Direct Tier II Spend - Where a Tier I Direct Supplier's Diverse Spend can be directly attributed to a specific Customer or contract.

Indirect Tier II Spend - Where a Tier I Direct Supplier's Diverse Spend cannot be attributed to any specific Customer or contract. *Indirect Spend is the most common form of spend and can be attributed to multiple customers.*

REPORTING

System

Unitier by Supplier.io enables Direct Suppliers [Prime] to report to multiple customers. Suppliers report Tier II quarterly, system locks 45 days past the end of the quarter.

Set up

New Supplier: Register with Supplier.io - <https://www.unifiedtier2.com/request-reporting-access.html>

- Select SUBMIT
- Log in or Create an Account [Select: Don't have access]
- Create account and select ExxonMobil as the customer

Reporting

- All Suppliers receive a communication from Supplier.io on Day 1 following the end of the quarter
- Suppliers log in to report - <https://exxonmobil.supplierone.co/>